

## Message Text

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PAGE 01 MELBOU 01137 250632Z  
ACTION EB-08

INFO OCT-01 ISO-00 DODE-00 NSAE-00 ICA-20 TRSE-00  
SOE-02 DOE-15 CIAE-00 EA-12 AID-05 /063 W  
-----044489 250634Z /21

P R 250544Z JUL 78  
FM AMCONSUL MELBOURNE  
TO USDOC WASHDC PRIORITY  
SECSTATE WASHDC 4528  
INFO AMEMBASSY CANBERRA

UNCLAS MELBOURNE 1137

EXCON

E O 11652 N A  
TAGS ESTC, BEXP, AS  
SUBJ: STANDARD COMPUTER CORPORATION PTY LTD (SCC)

REQUESTS EXPEDITIOUS HANDLING OF EXPORT LICENSE APPLICATIONS  
TO PREVENT COMPANY'S COLLAPSE.

REF A MELBOURNE 72 NOTAL B MELBOURNE 839 NOTAL

1. REFTEL A TRANSMITTED WTDR ON SUBJECT COMPANY IN MAY 1978.  
REFTEL B TRANSMITTED INQUIRY FROM ROBERT MALCOLM, A DIRECTOR OF SCC,  
INTO STATUS OF EXPORT LICENSE APPLICATION FILED BY SOUTHWEST  
TECHNICAL PRODUCTS(STP) OF SAN ANTONIO, TEXAS, FOR EXPORT OF  
MICROCOMPUTERS AND RELATED EQUIPMENT TO SCC. MALCOLM STATED SCC  
HAD SENT NECESSARY FORMS TO SUPPLIER TWO MONTHS EARLIER BUT HAD  
HEARD NOTHING FURTHER. NO RPT NO REPLY TO REFTEL B HAS BEEN  
RECEIVED TO DATE.

2. POST HAS RECEIVED FURTHER INQUIRY FROM DR P J MALCOLM,  
ANOTHER SCC DIRECTOR, AND ALSO FROM MR J L BUSH, THE AMERICAS  
DESK OFFICER OF AUSTRALIAN DEPT OF TRADE AND RESOURCES,  
ON BEHALF OF COMPANY. CRUX OF MATTER IS DR MALCOM'S STATEMENT  
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IN LETTER TO MR BUSH: "THE ABILITY TO IMPORT A PROJECTED VOLUME  
OF AROUND AUST \$20,000 OF EQUIPMENT EACH MONTH IS CRUCIAL TO THE  
SURVIVAL OF OUR COMPANY....WE WOULD BE MOST GRATEFUL IF YOU  
COULD ATTEMPT TO PERSUADE THE U.S. GOVERNMENT TO ISSUE EXPORT  
LICENSES TO BOTH SUPPLIERS (SEE BELOW), AS WITHOUT THESE  
LICENSES OUR COMPANY WILL INEVITABLY COLLAPSE."

3. REFTEL B MENTIONS ONLY ONE SUPPLIER (STP), BUT MALCOLM-BUSH LETTER ALSO MENTIONS SMOKE SIGNAL BROADCASTING (SSB), PO BOX 2017, HOLLYWOOD, CALIFORNIA 90028. (TEL 213-462-5652) AS ONE OF TWO MAIN SUPPLIERS OF MICROCOMPUTERS TO SCC.

4. SOME LETTER LISTS FOLLOWING EQUIPMENT THAT SCC WISHES TO IMPORT, PRESUMABLY ALL COVERED BY PENDING LICENSE APPLICATIONS:

A. FROM SOUTHEAST TECHNICAL PRODUCTS:

MP/68/2 COMPUTER SYSTEM WITH 40K MEMORY \$995

MF68 TWIN FLOPPY DISK SYSTEM \$796

DMAF1 TWIN FLOPPY DISK SYSTEM \$1600

CT64 VDU \$500

B. FROM SMOKE SIGNAL BROADCASTING:

DFD68-1 MINI FLOPPY DISC SYSTEM 620

5. IN VIEW APPARENTLY CRITICAL SITUATION DESCRIBED ABOVE, POST REQUESTS OFFICE OF EXPORT ADMINISTRATION TO ASSIGN HIGHER PRIORITY TO CONSIDERATION OF LICENSES FOR EXPORTS DESTINED, FOR SCC. POST'S WTDR RECOMMENDS COMPANY AS A GOOD TRADE CONTACT FOR US FIRMS. POST ECONOFF IS VISITING ADELAIDE, SA ON OTHER BUSINESS NEXT WEEK AND WILL CALL ON DR MALCOLM AT SCC. WE ARE AWARE OF OEA'S HEAVY WORKLOAD AND APPRECIATE THAT APPLICATIONS MUST NORMALLY BE CONSIDERED IN TURN; IF HOWEVER OEA CAN SPEED UNCLASSIFIED

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UP PROCESSING IN THIS CASE, THIS COULD MAKE BIG DIFFERENCE TO THIS SMALL NEW COMPANY'S CHANCES OF STAYING IN BUSINESS.

6. FOR THE RECORD, AND BECAUSE OF ADDITIONAL DETAILS PROVIDED, POST SENDING COPY OF MALCOLM-BUSH LETTER TO MR MC GEEHAN, COMPLIANCE DIVISION. OEA BY APO MAIL.  
POPPL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMPUTERS, EXPORT LICENSES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 1896637  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** STANDARD COMPUTER CORPORATION PTY LTD (SCC) REQUESTS EXPEDITIOUS HANDLING OF EXPORT LICENSE APPLICATIONS TO PREVENT COMPANY'S COLLAPSE.  
**TAGS:** ESTC, BEXP, AS, US, STANDARD COMPUTER CORP PTY  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014